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By Carol Harris

Crown House Publishing, United Kingdom, 2006. Paperback. Book Condition: New. New edition. 232 x 154 mm. Language: English . Brand New Book. This book is essential reading for anyone involved or interested in consultancy. Suitable for independent consultants, partnerships, associates, and new entrants to large consultancy practices, it covers: - Essential Neuro-Linguistic Programming (NLP) based consultancy strategies that will revolutionize approaches to planning, analysis, problem solving, IT, networking, and marketing. - Techniques to enable the reader to manage more time effectively, present information, interview, coach, collaborate, evaluate and be confident.



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